

## **Program Overview**

The Stealth-ISS Group<sup>®</sup> Inc. Global Reseller Program is a program available to Referral Partners, Resellers, Managed Service Providers / System Integrators and Consultants.

As a Stealth Group Partner, you have a way to address your customers' security concerns quickly without having to build an organizational security capability from scratch. Our program fits into your operations without a huge investment of time, money, and training.



For almost 20-years, Stealth-ISS Group<sup>®</sup> Inc. has delivered quality, technical and cyber security solutions and programs that customers can rely on year after year, application over application. Being part of the Inc. 500 fastest growing companies list (twice in succession) and multiple award wins in IT and the Cyber Security industry.

Now you have the opportunity to become an extension of our team and share in the success of our ecosystem, receiving unique benefits that will help grow your business – as a Stealth Group Referral, Reseller, Managed Service/Integrator or Consultant Partner.

# **Program Benefits**

- Complement in-house capabilities with Stealth Group security expertise
- Develop consistent revenue streams
- Reduce cost of service delivery
- Expand your service capabilities and delivery
- Increase customer retention rates
- Fast Time-to-Value

- + Flexible partnering options that integrate with your business
- Large selection of security products and services to choose from
- Generous discounts and flexible solutions to meet your and your clients' needs
- Breadth of services expands your reach to a larger market



#### WHY REGISTER FOR THE RESELLER PROGRAM?

Better service your customers. Expand your capabilities. Grow your revenue.

- Want to solidify and grow your client relationships through expanding your value proposition to them?
- Want to differentiate your company by providing your clients more than IT managed services, helpdesk, break-fix support and IT network management?
- Want to be the company that provides to your clients the latest security services?
- Want to Increase Your Profit Margin and Reduce Your Cost of Service Delivery?

Your clients are already looking to you for technology expertise. By becoming a partner with Stealth Group, you will enjoy the benefits of providing a comprehensive suite of services and technology to address their security needs and prevent them from seeking it out elsewhere.

## Program Features .



# Sales Support and Incentives.

Sales support includes generous discounts, competitive pricing, account management, business planning, lead distribution and competitive analysis. You also get secure access to the Partner Portal for additional sales support materials and tools to help you win deals.



### Marketing.

As a partner you have access to consistent, interactive communication with Stealth Group about current industry trends and insights. From the Partner Portal you can leverage marketing support materials, competitive information, and other resources that will help you communicate with your current clients and attract new potential customers.



## Technical and Sales Training.

At Stealth Group we strongly believe that educated partners are better partners. We provide you with the skills and material you need to succeed. Partners have access to Stealth Group technical resources, a comprehensive selection of online sales and technical training courses, videos, white papers, sales guides, and much more.



### Deal Registration.

Our Deal Registration program is designed to provide enhanced profitability opportunities for eligible Partner members. This exclusive offering rewards our partners with financial incentives to protect their pre- and post-sales investments associated with securing new sales opportunities and retaining current customers. Deal Registration provides you with additional discounts on eligible New, Renewal, and Upgrade opportunities.

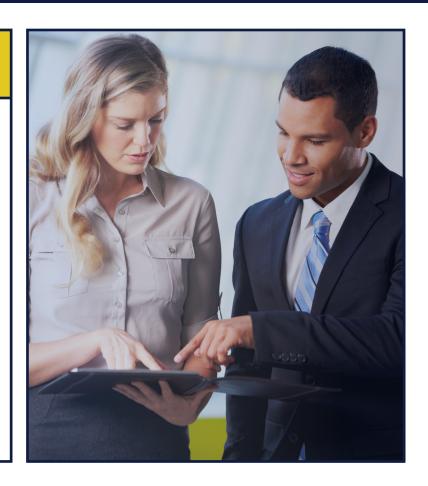




#### Flexible Options

Decide on the partner type that best aligns with your business model.

- **Referral Partner:** Perfect partnership for companies or individuals to recommend Stealth Group's offerings to their ecosystem.
- Resellers: Partners that want to sell Stealth Group's products and services to their customers.
- Managed Service Providers/Integrators:
   Partners that want to incorporate Stealth Group's capabilities into their own service offering.
- Consultants: Partners who want to expand their small business services by adding our portfolio to their service and product offering.



#### WHY STEALTH GROUP?

With Stealth Group's Partner Program, you gain immediate access to Stealth Group's capabilities to expand your services offering, along with reseller discounts, referral commissions, deal registration, volume discounts, and the opportunity to white label our services.

#### **Managed Services:**

Grow recurring revenue by offering low-cost, high-value managed services that will provide a greater impact on your customers' security postures with both cloud-based, on-prem and hybrid offerings.



- Security Operations Center
- Data Risk Intelligence
- Threat Intelligence
- Threat Monitoring
- Threat Protection
- Dark Web Monitoring
- Vulnerability & Risk Program

### **Consulting and Professional Services:**

Leverage Stealth Group's Consulting and Professional Services to address any of your customers' security initiatives from assessment, audits, compliance and risk to incident response and forensics.



- Governance, Risk & Compliance
- IT and Cyber Security Consulting
- Infrastructure Security
- Security Operations



### **JOIN OUR PARTNER PROGRAM TODAY**

Join the Stealth-ISS Group<sup>®</sup> Inc Partner Program today and discover how we can help you further expand your business, profitability and success.

- ✓ Start offering world-class security solutions
- ✓ Fast-track onboarding program
- ✓ Flexible options that fit your operations
- √ Access to pre/post-sales support
- √ No minimum commitments to start
- √ Free consulting and trials available

# Becoming a Stealth Group Partner is Easy

- Sign up on Stealth Group's Partner Program page at <a href="https://www.steath-iss.com/cm/partner-program/">www.steath-iss.com/cm/partner-program/</a> to receive program details and the Partner Program Application
- After completing the application, we'll contact you to discuss program details and send you our Partner Agreement for your review and acceptance
- Gain access to the Partner Portal and start enjoying the benefits!

#### **ABOUT STEALTH GROUP**

Stealth - ISS Group<sup>®</sup> Inc. (est. 2002) is a Woman Owned, Service-Disabled Veteran Owned Small Business (SDVO) passionate about protecting people, companies and agencies from all facets of cyber-crime, protecting your people and company data, reducing your information and financial losses, and protecting your reputation. We act as your extended cyber security, risk and compliance team and provide strategic guidance, engineering and audit services, along with technical remediation and security operations.

Stealth Group is continually leading the way in protecting IP with systems that eliminate security blind spots by understanding people's behaviors and motivations as they interact with critical business data everywhere.

Stealth Group relies on its partners to deliver transformative solutions that ensure our mutual customers get a fast return on their security investments to boost organizational productivity while reducing risk. Our deep history of partnerships and countless opportunities for knowledge exchange are essential for us to continue to fuel cybersecurity innovation across the globe. Together, we can provide true, uncompromising security for our people and data for years to come.